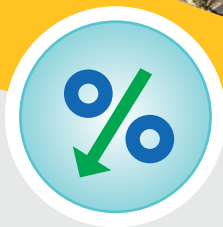


# GOING SOLAR HAS NEVER BEEN SO **EASY & AFFORDABLE**

## EASY FINANCE SCHEME FOR C&I AND MSMEs FOR **TATA POWER SOLAR** ROOFTOP SOLUTIONS



LOWEST  
INTEREST RATE  
(ON REDUCING BALANCE)



PAN INDIA  
PRESENCE



AFFORDABLE EMIs  
DUE TO LONG TENORS



ONE PAGE  
APPLICATION

• KEY ATTRactions •

FINANCE SCHEME AVAILABLE FROM



*MORE*

**SAVE WITH YOUR ROOFTOP SAVING ACCOUNT**

For more details

Call **+91 9704 234567**

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\* Terms and Conditions Apply.



FINANCE SCHEME AVAILABLE FROM SBI

## LOAN PRODUCT: TERM SHEET FOR CUSTOMER

CUSTOMER TYPE	Industrial and Commercial organisations, Public institutions including hospitals, educational institutions, hotels, commercial complexes and SMEs
PROJECT TYPE	Grid Connected Rooftop Solar Projects
LOAN AMOUNT	Based on project requirement (upto 80% of project cost)
DOWN PAYMENT	20% for projects up to 1 MW; 25% for larger projects
RATE OF INTEREST	One year's MCLR + 20 - 90 i.e. 7.75% - 8.00% under current World Bank scheme (Fixed for 1 yr - Applicable Interest rate to be reviewed every year based on the Financial performance of the company.)
TENOR	Max 15 yrs (max 10 years for projects upto 1 MW), or 80% of tenor of Power Purchase/Lease Agreement, whichever is less (including Moratorium period)
MORATORIUM PERIOD	Max 12 months from date of commissioning (max 6 months for upto 1 MW projects)
COLLATERAL	Will vary from case to case
GEOGRAPHIES COVERED	Pan India

ESTIMATED EMI PER LAKH	TENURE (yrs)	EMI RANGE WITH VARYING INTEREST RATES
	5	₹2,016 to ₹2,028
10	₹1,200 to ₹1,213	
15	₹941 to ₹956	

## TWO-STEP ELIGIBILITY CHECK PROCESS

### Docs required for Eligibility Check - Company Related Information

- A. Initial eligibility check
  - a. Promoter's and Company's KYC details, such as MoA/ AoA/ Certificate of Incorporation, GST Registration Certificate, SSI/ MSME registration certificate (if applicable) etc. of the Company and Promoter
  - b. Company's audited financials for past 3 yrs
  - c. Basic Project details - Size and Value of Installation, Site address
- B. Final eligibility check
  - a. Details (including biodata) of Key Management Personnel of company/ unit, including KYC documents such as identity proof and address proof
  - d. Banking Arrangement of company/ unit
  - c. Financial projections of the company (for the proposed tenor of the loan)

### Docs for Proposal - Project Related Information (can be provided by EPC player)

- a. Detailed Project Report for the project including location, rooftop details, project layout, project technology and specifications of equipment, etc
- b. EPC Contract/ Supply as well as Operation & Maintenance arrangement.
- c. Energy Assessment Study/ PVSyst Report for the Project (energy estimates at P-90, P-75 and P-50 levels for each site)
- d. Broad implementation schedule, project CoD and present status of the project.
- e. Insurance details for the project - copy of the insurances obtained
- f. Project Cost with breakup into major heads (Module cost, inverters, transformers, balance of plant) and details of the equity contribution of the project - sources and status

Note: Please note that the above list is not exhaustive and additional information may be requested as per specific requirements on a case-to-case basis.

Kindly contact your nearest  
Tata Power Authorized Channel Partner for further details.

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